

# Matrix PDF

## Matrix

Kill Chain / Tactics	Recruitment /Turning point	Search /Reconnaissance	Defense Evasion	Initiate		Execution /Action	Impact	Aftermath
				Data Collection	Weaponise	Exfiltrate		
Techniques	Malicious Recruitment	Searching through data not application to job	Deleting Logs/IT evidence	Unauthorised access <ul style="list-style-type: none"> <li>• Accessing services with correct creds (but shouldn't have access)</li> <li>• Password theft</li> </ul>	Download malware	Leveraging remote access	Deletion of data	Gloating
	Make Contact	Contacting people for info/help not applicable to job	Destroying physical evidence	Coercing contacts	Writing malicious code	External technical exfiltration <ul style="list-style-type: none"> <li>• Dropbox</li> <li>• Email</li> <li>• USB/CD</li> </ul>	Editing critical data	Frivolous purchases
	Exposed to temptation (Unreviewed/regulated processes)	Applying for promotions/job changes	Impersonation/Masquerading	Keylogger	Unauthorised access	External physical exfiltration <ul style="list-style-type: none"> <li>• Printing large amounts</li> <li>• Taking photos</li> <li>• Memorising</li> <li>• Writing down</li> </ul>	Attack availability	Last minute /unannounced holidays/travel?
	Surprising Change in Behaviour	Suspicious requests not compliant with company policy	Requesting staff overlook responsibilities	Collecting data in a centralized place	Installing malicious code		Transfer of money	Surprise Resignation
	Unprofessional Behaviour	Malicious unapproved access to other systems	Defensive Collusion	Authorised Access	Testing Malicious Code		Extortion	Refuses promotion /team transfer
	Resignation/Surprise Resignation	Online research on how to build malicious code	Exploit Turbulence		Privilege Escalation		Public release of data	Created a competing company
	Disgruntlement				Abuse of process			Attempt to steal customers from the company
	Dismissal							Confession
	Change in personal life							

## Techniques to Examples

### Recruitment/Turning point

Techniques	Examples / Procedures	Citations
Malicious Recruitment	From foreign government	Cert Guide to Insider Threats: Theft of IP 4
	Recruited by a competing firm	Cert Guide to Insider Threats: Fraud Case 4
	Recruited by malicious outsider	Cert Guide to Insider Threats: Fraud 6 Cert Guide to Insider Threats: Fraud 8

	Persuaded by disgruntled coworkers	<a href="#">Office Space</a>
Make Contact	Contacting foreign government offering Services	<a href="#">Geoffrey Prime</a>
	Offer services to competing companies	Cert Guide to Insider Threats: Theft of IP 2
Disgruntlement	Downgrade of responsibilities e.g. Company increasing in size and original employee losing relative importance in company  e.g. being changed from full-time to part-time, or from employee to consultant /contractor with fewer benefits	Cert Guide to Insider Threats: Sabotage 8  Cert Guide to Insider Threats: Sabotage 15
	Dispute with management	Cert Guide to Insider Threats: Sabotage 7  Cert Guide to Insider Threats: Sabotage 12  Cert Guide to Insider Threats: Sabotage 15
	Dispute with colleagues (verbal/physical assaults; threats)	Cert Guide to Insider Threats: Sabotage 8  Cert Guide to Insider Threats: Sabotage/Fraud 2  Cert Guide to Insider Threats: Sabotage/Fraud 3
	Blackmailing/Threatening to sue company	Cert Guide to Insider Threats: Sabotage 7
	Contract not renewed/rejected	Cert Guide to Insider Threats: Sabotage 6
	Finding out in advance to be terminated	Cert Guide to Insider Threats: Sabotage 11  <a href="#">Office Space</a>
	Poor working conditions: <ul style="list-style-type: none"> <li>• Overworked/forced to work overtime</li> <li>• Poor work environments</li> </ul>	<a href="#">Office Space</a>
	Security Concerns raised and ignored. Disgruntled employee felt his security concerns were being ignored	Cert Guide to Insider Threats: Miscellaneous 4
	Dismissed/Fired/Made Redundant	Cert Guide to Insider Threats: Sabotage 1  Cert Guide to Insider Threats: Miscellaneous 1  Cert Guide to Insider Threats: Sabotage 8  Cert Guide to Insider Threats: Sabotage 4  Cert Guide to Insider Threats: Malicious 6
Exposed to temptation (Unreviewed/regulated processes)	Suspicious interest in a competitor	Cert Guide to Insider Threats: Theft of IP 1
	Accidentally discovers access to assets	<a href="#">Office Space</a>
Change in personal life	Financial difficulties	Cert Guide to Insider Threats: Fraud 9
<b>IOC</b>	<b>Examples</b>	<b>Citations</b>

Unprofessional behaviour	Frequent tardiness	Cert Guide to Insider Threats: Sabotage 11 <a href="#">Office Space</a>
	Undue absence/sickness leaves	Cert Guide to Insider Threats: Sabotage 11 <a href="#">Office Space</a>
	Suddenly refusing to help colleagues in their work.	Cert Guide to Insider Threats: Sabotage 8
	Trying to discredit others, e.g. writing faulty programs to make colleagues look bad	Cert Guide to Insider Threats: Sabotage 8
	Generic acting out	<a href="#">Office Space</a>
Surprising change in behaviour	Unexplained change in performance	Cert Guide to Insider Threats: Fraud 11

## Search/Reconnaissance

Techniques	Examples / Procedures	Citation
Searching through data not applicable to job	Email system (e.g. searching for executives, directors, HR emails)	Cert Guide to Insider Threats: Miscellaneous 1
Contacting people for info/help not applicable to job	Terminated employee emailing present employees	Cert Guide to Insider Threats: Miscellaneous 1
	Requesting critical data. Requesting backup of critical company system process (e.g. manufacturing process)	Cert Guide to Insider Threats: Sabotage 8
Suspicious requests not compliant with company policy	Asking colleagues not to perform due diligence	Cert Guide to Insider Threats: Fraud Case 3
	Requesting perms not needed for job	Cert Guide to Insider Threats: Fraud 10
Malicious unapproved access to other systems	Installed malware on coworker's machines	Cert Guide to Insider Threats: Fraud 4
	Accessed servers with root password using password cracker	Cert Guide to Insider Threats: Miscellaneous 4
	Looking around on other servers for information	<a href="#">Snowden</a>
	Using a colleague's credentials	Cert Guide to Insider Threats: Fraud 12
Applying for promotions/job changes	Applied for jobs at high tech companies	Cert Guide to Insider Threats: Theft of IP 4

## Defence Evasion

Techniques	Examples / Procedures	Citation
Requesting staff overlook responsibilities	Asking colleagues not to perform due diligence	Cert Guide to Insider Threats: Fraud Case 3
Destroying physical evidence	Shredding paper	<a href="#">Enron</a> <a href="#">Barclays</a>
	Arson	<a href="#">Office Space</a>
Deleting logs/IT evidence	Deleting temp files on Company Computer (e.g. BYOD laptop)	Cert Guide to Insider Threats: Theft of IP 1
	Deleting bash logs	Cert Guide to Insider Threats: Miscellaneous 6
	Deleting database logs	Cert Guide to Insider Threats: Fraud 11
	Reformat backups	Cert Guide to Insider Threats: Fraud 11

	Wiped laptops	<a href="#">Uber/Google Lawsuit</a>
Hiding Files	Changing an incriminating computer file into hidden mode	Insider Threat Protecting the Enterprise: Case Study Customers with Access Become Insiders
Impersonation /Masquerading	Trying to frame a colleague with whom insider has conflict	Cert Guide to Insider Threats: Sabotage 1
	Using computer account which share name of other employee to send email	Cert Guide to Insider Threats: Sabotage 1
	Modifying favourably the payroll of a colleague	Cert Guide to Insider Threats: Sabotage 1
	Use colleague's computers & accounts	Cert Guide to Insider Threats: Fraud 8 Cert Guide to Insider Threats: Fraud 12
Exploit Turbulence	Use the fact work is behind schedule to avoid discovery	<a href="#">Office Space</a>
Defensive Collusion	Separation of task such that one person doesn't do too much by themselves	Cert Guide to Insider Threats: Fraud 12 <a href="#">Office Space</a>

## Initiate

### Data Collection

Techniques	Examples / Procedures	Citation
Collecting data in a centralized place	Storing cracked passwords on a company's server	Cert Guide to Insider Threats: Sabotage 10
	Storing cracked password on a company's laptop	Insider Threat Protecting the Enterprise: Case Study Customers with Access Become Insiders
	Write programs to steal data from DB	Cert Guide to Insider Threats: Miscellaneous Case 3
	Mass copying of data onto physical media	<a href="#">Chelsea Manning</a> <a href="#">Snowden</a> Insider Threat Protecting the Enterprise: Case Study Customers with Access Become Insiders
	Amassing data you use as part of your job	<a href="#">Uber/Google Lawsuit</a> <a href="#">Apple Insider</a>
Unauthorised access <ul style="list-style-type: none"> <li>• Accessing services with correct creds (but shouldn't have access)</li> <li>• Password theft</li> </ul>	Sharing passwords with colleagues	Cert Guide to Insider Threats: Fraud 7
	Compromising other's credentials to masquerade as them for access	Cert Guide to Insider Threats: Miscellaneous 6
	Accessing company's system with knowledge of default password	Insider Threat Protecting the Enterprise: Case Study Former Employee Eavesdrops on Voice Mail for Competitive Advantage
Coercing contacts	Attempted to recruit others to provide data	Cert Guide to Insider Threats: Theft of IP 4
Keylogger	Keylogger in Malware collected confidential information	Cert Guide to Insider Threats: Fraud 4
Authorised access	Making authorised one off data requests for information you have no need to access	Cert Guide to Insider Threats: Fraud 6

## Weaponise

Techniques	Examples / Procedures	Citation
------------	-----------------------	----------

Download malware		Cert Guide to Insider Threats: Fraud 4
Writing malicious code		Cert Guide to Insider Threats: Sabotage 4 <a href="#">Office Space</a>
Installing malicious code	Infecting machines through a standard upgrade	Cert Guide to Insider Threats: Sabotage 3 <a href="#">Office Space</a>
	Installing malware on own computer	Cert Guide to Insider Threats: Fraud 4
	Installing a password-cracking software	Cert Guide to Insider Threats: Sabotage 10 Cert Guide to Insider Threats: Misc case 4 Insider Threat Protecting the Enterprise: Case Study Customers with Access Become Insiders
	Installing a scheduled job that performs automatically the data exfiltration on a periodic basis	Cert Guide to Insider Threats: Sabotage 10
	Installed logic bombs on network	Cert Guide to Insider Threats: Sabotage 6
Testing malicious code	Testing code shortly prior to termination	Cert Guide to Insider Threats: Sabotage 8
	Testing logic bomb on network	Cert Guide to Insider Threats: Sabotage 8
Unauthorised access	Using credentials after leaving the company	Cert Guide to Insider Threats: Sabotage 5
Privilege Escalation	Creating an administrator account	Cert Guide to Insider Threats: Sabotage 10
	Using perms no longer relevant to role that had previously been granted and not revoked	Cert Guide to Insider Threats: Fraud 9
	Creating faking credentials in the system	Cert Guide to Insider Threats: Sabotage/Fraud 2
	Using a colleagues credentials	Cert Guide to Insider Threats: Fraud 12
Abuse of process	Preparing a fraudulent money transfer Submitting a payment request that will be subsequently maliciously modified	Cert Guide to Insider Threats: Fraud 7
	Submitted legitimate requests fraudulently Submitted fake requests for drivers licences	Cert Guide to Insider Threats: Fraud 6

## Execution/Action

### Exfiltrate

Techniques	Examples / Procedures	Citation
External technical exfiltration <ul style="list-style-type: none"> <li>Dropbox</li> <li>Email</li> <li>USB/CD</li> <li>Company BYOD (Laptop)</li> </ul>	Copying code to removable media	Cert Guide to Insider Threats: Sabotage 3 Cert Guide to Insider Threats: Fraud 3 Cert Guide to Insider Threats: Theft of IP 1
	Copying code to CDs	Cert Guide to Insider Threats: Theft of IP 6 <a href="#">Chelsea Manning</a>
	Email Journalists	Cert Guide to Insider Threats: Sabotage 7
	Malware exfiltrated data from network	Cert Guide to Insider Threats: Fraud 4

	Email self data	<a href="#">Tesla/Zoox</a>
External physical exfil <ul style="list-style-type: none"> <li>• Printing large amounts</li> <li>• Taking photos</li> <li>• Memorising</li> <li>• Writing down</li> </ul>	Printing documents	<a href="#">Reality Winner</a>
Leveraging remote access		Cert Guide to Insider Threats: Theft of IP 3 Cert Guide to Insider Threats: Sabotage 3 Cert Guide to Insider Threats: Fraud 3
	Leveraging remote access after termination of contract	Cert Guide to Insider Threats: Sabotage 10 Insider Threat Protecting the Enterprise: Case Study Former Employee Eavesdrops on Voice Mail for Competitive Advantage

## Impact

Techniques	Examples / Procedures	Citation
Deletion of data	Detonating Logic Bomb to delete data	Cert Guide to Insider Threats: Sabotage 2 Cert Guide to Insider Threats: Sabotage 3
	Deleting critical IT programs/data	Cert Guide to Insider Threats: Sabotage 8 <a href="#">Cisco Webex</a>
	Deleting compensation documents	Cert Guide to Insider Threats: Sabotage 1
Attack availability	Detonating Logic Bomb to attack availability	Cert Guide to Insider Threats: Sabotage 5 Cert Guide to Insider Threats: Sabotage 6
	Shutting down company operations Hitting "Emergency power off" button (e.g. in a plant)	Cert Guide to Insider Threats: Sabotage 9
Editing critical data	Changing status of applications eg for asylum/welfare	Cert Guide to Insider Threats: Fraud 8 Cert Guide to Insider Threats: Fraud 9
	Changed state lottery records	Cert Guide to Insider Threats: Fraud 11
	Changing delivery address	Cert Guide to Insider Threats: Fraud 12
	Editing company codebase Removed technical changes from code	Cert Guide to Insider Threats: Miscellaneous 6 <a href="#">Tesla</a>
	Sabotaging colleagues' projects	Cert Guide to Insider Threats: Sabotage 8
Transfer of money	Using a privileged account to edit the vendor details in a payment e.g. editing details in favour of a relative/friend and changing back to original data after payment is made	Cert Guide to Insider Threats: Fraud 7
	Use malicious code to perform minor transfers of money	<a href="#">Office Space</a>
	Fake purchase orders into personal bank account	Cert Guide to Insider Threats: Fraud 10

Extortion		Cert Guide to Insider Threats: Sabotage 4
Produce fraudulent services	Produced fake drivers licences for people	Cert Guide to Insider Threats: Fraud 6
Public release of data	Publish data on website	Cert Guide to Insider Threats: Sabotage 23 <a href="#">Morriions</a>
	Give data to the media	<a href="#">Snowden</a>

## Aftermath

Techniques	Examples / Procedures	Citation
Gloating	Bragged about his actions	Cert Guide to Insider Threats: Miscellaneous case 4
Frivolous purchases		<a href="#">Aldrich Ames</a>
Last minute/unannounced holidays/travel?		<a href="#">Office Space</a>
Surprise Resignation		Cert Guide to Insider Threats: IP Theft 1
Created a competing company	Created a competing company with stolen data	Cert Guide to Insider Threats: IP Theft 4 <a href="#">Uber/Google Lawsuit</a>
	Recruiting several key employees	<a href="#">Uber/Google Lawsuit</a> Insider Threat Protecting the Enterprise: Case Study Eastman Kodak Corporation Is Victimized by a Retiree
Attempt to steal customers from the company	Stolen data used to steal customers	Cert Guide to Insider Threats: Fraud 4
Attempting to sell proprietary information to competitors	Competitor receiving an email attempting to sell them stolen information	Insider Threat Protecting the Enterprise: Case Study Loss of "Buy-In" Causes Employee to Turn Against His Company Insider Threat Protecting the Enterprise: Case Study Eastman Kodak Corporation Is Victimized by a Retiree
Confession	Feels guilt and confesses	<a href="#">Office Space</a>
	Confesses upon accusation	<a href="#">Apple Insider</a>
Refuses promotion/team transfer		<a href="#">India RTO Inspectors</a>